

Approved by
Board of Directors
on 11.15.17

Operation Access 2018 Organizational Budget

<u>Operating Income</u>		
Grants		\$ 1,100,000
Donations and Events		250,000
Contract, Public, and Other Revenue		250,000
Net Operating Income		1,600,000
<u>Expense</u>		
Salaries		\$ 960,000
Payroll Taxes & Fringe		240,000
Interpretive Services		45,000
Volunteer Recognition & Recruitment		18,000
Ancillary Supplies & Medical Costs		10,000
Rent		115,000
Telephone		10,000
Office Supplies & Equipment		40,000
Postage		5,000
Printing		4,000
Insurance		10,000
Marketing & Outreach		25,000
Meetings & Travel		22,000
Professional Development		21,000
Consultants		60,000
Audit & Administrative Fees		15,000
Total Expense		1,600,000
<u>Net Total</u>		-
<u>In-kind Health Services</u>		20,000,000
ROI: Donated Svcs / OA Expenses		12:1
<u>Expenses by Program Area</u>		
Program		81%
Overhead		19%